



Code Red Partner Network · Lane 02

REPAIR SHOP / DEAD PART RESCUE STARTER KIT

Keep the repair moving when the failed unit is beyond repair,
missing, or uneconomical to rebuild.

FAST REQUEST INTAKE VERIFIED OPTIONS RELATIONSHIP PROTECTED

01 / THE LANE

KNOW WHEN TO CALL CODE RED.

This starter kit is one lane inside the **Code Red Partner Network**. The network is built for trusted industrial partners who run into urgent, obsolete, no-stock, or hard-to-source part requests. Each lane gives partners a clean way to send Code Red the opportunity while protecting the customer relationship.

WHAT THIS LANE IS

When a repair reaches a dead end, Code Red sources a replacement, exchange, or viable alternate. Your shop stays useful to the customer even when the bench cannot recover the unit.

WHO IT IS FOR

- + Industrial electronic repair shops
- + Motor, drive, programmable logic controller, and controls specialists
- + Field service teams
- + Maintenance providers handling failed assets

SEND A REQUEST WHEN

GOOD FIT SIGNALS

01 The unit is non-repairable or replacement parts are unavailable.

02 Repair cost or turnaround time no longer makes sense.

03 The customer needs a replacement before diagnosis is complete.

04 A core, exchange, or compatible alternate may solve the outage.

BEST RULE: send it early. A clear request gives the sourcing team more room to verify availability, condition, lead time, and options.

02 / THE HANDOFF

SEND THE FACTS. WE RUN THE SEARCH.

WHAT TO SEND

- 01 IDENTITY**
Manufacturer + exact part number or model number
- 02 VISUALS**
Complete label, full-unit, and connector photos
- 03 BENCH STATUS**
Beyond economical repair, no fault found, replacement parts unavailable, or time-limited
- 04 REQUIREMENT**
Quantity + replacement, exchange, or alternate need + core availability
- 05 TIMING AND ROUTE**
Required delivery date + blind-ship or shop-delivery path
- 06 PARTNER RECORD**
Partner Identification Number or assigned referral code

COMMERCIAL MODEL

REFERRAL OR RESALE VALUE

Repair shops may work as true referral partners or as Wholesale / White-Label partners. The operating option is confirmed for each relationship or transaction.

For a true referral, approved referral partners may earn a percentage of net hardware profit on qualified, closed, and collected deals. Final terms are confirmed in writing during onboarding.

For an approved Wholesale / White-Label purchase, your earnings come from the partner quote and the resale price you set with your customer. The two operating options are separate.

ONE REQUEST CAN BE SIMPLE.

Part number + photo + quantity + date is enough to start the conversation.

03 / HOW WE OPERATE

VISIBLE WHEN USEFUL. BEHIND THE SCENES WHEN NEEDED.

BEHIND THE SCENES / BLIND SHIP

Code Red can stay behind the scenes with the end customer. We can quote through your shop, ship to your facility, or blind-ship directly to the customer without Code Red pricing or promotional inserts.

NEUTRAL PACKING

NO PRICING

YOUR RELATIONSHIP

V

BLIND-SHIP OR VERIFIED

Blind-Ship keeps Code Red behind the scenes when supplier and shipping conditions allow it. Verified routes the unit through an added review or independent functional test when available. Verified may add time and a per-unit cost, quoted up front.

CUSTOMER MESSAGE

"This unit is not a practical repair candidate, but we have a sourcing partner that can check replacement, exchange, and alternate options. Please confirm quantity, ship-to location, and how quickly you need the machine back online."

FIELD TEXT

Bench dead end? Send Code Red the label photo, failure status, quantity, and deadline. Ask for replacement, exchange, or alternate options.

KEEP THE HANDOFF CLEAR: confirm the communication path, fulfillment lane, and customer-facing expectations before the order is released.

04 / QUICK CHECK

READY TO ROUTE? CHECK THE ESSENTIALS.

BEFORE YOU SEND

Use this quick review to make sure Code Red has enough information to qualify, source, and route the opportunity correctly.

- ☐ Bench status is stated: beyond economical repair, no fault found, replacement parts unavailable, or time-limited.
- ☐ Complete label and connector photos are attached.
- ☐ Exact quantity is confirmed.
- ☐ Replacement, exchange, or alternate need is specified.
- ☐ Core availability is noted.
- ☐ Required delivery date is included.
- ☐ Blind-ship or shop-delivery path is selected.
- ☐ Partner Identification Number or assigned referral code is included.

CLEAN HANDOFF, FASTER REVIEW

Complete information helps the sourcing team verify the request, protect the partner relationship, and return a usable option with fewer follow-up questions.